



PARTSCAP

Figuard®





Cummins Fleetguard Coolants

Coolant Selector (https://www.fleetguard.com/s/coolant-picker)

Explore More (https://www.cumminsfiltration.com/ourcoolantsolutions)

Order Free Literature (https://www.litorders.com/go/cumminsfiltration/workplace.aspx)

You can depend on Fleetguard cooling system products to provide unmatched protection to your engine. Our comprehensive line of cooling system products includes everything you need to ensure an easy, trouble-free cooling maintenance program:

- · Fully Formulated Heavy Duty Antifreeze Coolants
- Cooling System Cleaners
- · Coolant Filters Standard and Chemically Charged
- · Field and Laboratory Testing

General Product Information

Coolant Quote Sheet

See the Coolant Quote Sheet here

Our Latest Videos

- Fleetguard ES Compleat OAT Heavy-Duty Coolant (https://www.youtube.com/watch?v=ef1ai-1PKUo)
- Fleetguard Presents Commonly Asked Questions About Coolant (https://www.youtube.com/watch? v=_6Q1sEzI4aM)
- Fleetguard Heavy-Duty Engine Coolants (https://www.youtube.com/watch?v=Dh_-QYt9jK0)
- Fleetguard Presents Coolant Colors and Product Recommendations (https://www.youtube.com/watch? v=E9BBhHrSx_E)
- How to use Fleetguard 3-Way Coolant Test Strips (https://www.youtube.com/watch?v=_aYfhNE-2JY)

Territory Manager Contact Information:



NAME	ASSIGNMENT	PHONE	EMAIL	Fleetguard°	
NORTHEAST DIVI	SION			i loolgaal a	
Alain Mouchaca	NB, NL, NS, PE, QC (Canada)	(514) 348-4260	alain.mouchaca@atmus.com		
Brandon Hostler	PA, WV	(717) 991-0708	brandon.hostler@atmus.com		
Christine Westhoff	MN, ND, SD, IA	(612) 289-0929	christine.westhoff@atmus.com		
Cody Fellers	IN, MI	(317) 995-7471	cody.fellers@atmus.com		
Dave Hanford	OH	(615) 428-5424	dave.hanford@atmus.com		
Greg Hemmerle	MA, ME, NH, RI, VT, NY, CT	(720) 951-6034	gregory.hemmerle@atmus.com		
Kevin Coulter	ON (Canada)	(416) 540-0512	kevin.coulter@atmus.com		
Paul Burke	NJ, MD, NYC, DE, DC, Philadelphia	(610) 849-3570	paul.burke@atmus.com		
Milan Kesich	IL, NW Indiana, WI	(262) 227-5498	milan.kesich@atmus.com		
SOUTHEAST DIVISION					
Blake Jenkins	LA, MS, AL, AR, W TN(Jackson, Memphis)	(615) 927-3467	robert.jenkins@atmus.com		
Bonnie Olivas	W TX-Midland, Odessa, Amarillo, San Antonio	(432) 967-8198	vvonne.olivas@atmus.com		
	and Southeast NM (Hobbs)				
Cale Preble	KS, MO, NE, Southern IL	(308) 251-0197	cale.preble@atmus.com		
Chris Duerr	E TX (Houston, Beaumont, Victoria, Corpus,	(713) 907-0152	christopher.duerr@atmus.com		
5	Austin, Lukfin	(0.4.4) 0.00 0.457			
Dakendrick (DK) Smith	N. TX (Dallas/Ft. Worth), Ardmore OK	(214) 998-0457	dakendrick.smith@atmus.com		
Nate Boncamper	NC, SC, and Southern VA (Richmond)	(347) 920-6653	nathaniel.boncamper@atmus.com		
Nic Davison	FL, South GA (Tifton, Valdosta), Caribbean and Puerto Rico	(463) 224-5567	nicholas.davison@atmus.com		
Phil Ponicsan	KY, North GA (Macon, ATL, McDunnogh),	(615) 788-6460	philip.ponicsan@atmus.com		
	E TN (Nashville, Knoxville)				
WESTERN DIVISION	ON				
Jim Powers	ID, NV (Elko), UT, MT, W WY	(801) 955-2189	james.jim.powers@atmus.com		
Michael Whetstone	CO. OK. E WY	(720) 948-4166	michael.whetstone@atmus.com		
Kelsie Bevis	AZ, NM, El Paso TX	(931) 783-3583	kelsie.bevis@atmus.com		
Kevin Webster	AB, MB, SK (Canada)	(431) 554-6797	kevin.webster@atmus.com		
Open	AK, OR, WA				
Ray Ambriz	N Cal, W NV(Reno), HI	(831) 821-4299	ray.ambritz@atmus.cm		
Steve Ogden	BC, YK, Fort McMurray, AB (Canada)	(604) 317-7639	steven.ogden@atmus.com		
Matthew Cole	S CA, S NV (Las Vegas)	(657) 272-0084	matthew.cole@atmus.com		
	, , ,		-	1	



Restore[™]/Restore[™] Plus Heavy-Duty Coolant Cleaners

The safe and efficient way to clean heavy-duty cooling systems

Remove Contaminants Without Harm.

Once a cooling system is contaminated, water alone cannot clean the system. Fleetguard Restore and Restore Plus address a wide range of contamination without harming the metal surfaces, gaskets, hoses or plastic components of heavy-duty cooling systems.

Application/Performance Chart.

The choice of cleaner should be based on the cooling system problem to be addressed

Problem	Restore	Restore Plus	
Silicate Gel	Excellent	Poor	
Rust	Poor	Good	
Scale	Poor	Excellent	
Oil, Grease & Fuel	Excellent	Good	
Solder Bloom	Poor	Good	

Important:

Fleetguard Restore and Restore Plus contain NO antifreeze.

Do not allow cooling system to freeze during cleaning operation!



Restore

- Alkaline-based chelating cleaner particularly effective in cleaning silicate gel
- Highly effective in removal of oil and fuel contamination



Restore Plus

- · Acid-based chelating cleaner
- Designed to remove heavy rust and scale deposits
- Can also remove oil contamination and solder bloom





Hooked on Fleetguard 2024







Hooked on Fleetguard



Win an All-Expenses-Paid Trip to Dominican Republic!

Fleetguard and DTNA are teaming up to offer an all-expenses paid trip to the Dominican Republic in 2025! This is the 6th sales incentive designed to utilize the collaborative efforts between Fleetguard, DTNA District Parts Managers and the Dealer Network to target specific fleets and win their business.

Program Details:

- 5 Day Retreat!
- Destination Dominican Republic
- Fleet Targets \$25k+ (was \$50k+)
- Launch Apr. 1st to Dec. 31st
- More chances to win!

Fleet Target Qualifiers:

- Sales Goal \$3.6M (Realized).
- Fleet targets defined as an On-Hwy. or Off-Hwy. Fleet worth \$25k or more.
- Fleets must comprise of new business not buying Fleetguard today.
- If buying a competitive filter through DTNA and shifting to FGD, it will NOT count.*
- Minimum incremental sales to qualify is \$150k in new business.
- Truck fleets that perform 2 to 5 service intervals annually will qualify.*
- Final Results will use realized sales potential to identify winners.*

Timeline: April 1st 2024 - Dec. 31st 2024

- TM's will email "TM Sales Tracker" to FGD NA Account Manager.
- TM's will record in Salesforce under the Dealer Account. (under the Sales Promotion line, search Hooked on Fleetquard).
- Winners identified in Feb. 2025 based on realized sales potential.
- The trip will be hosted June 16 20, 2025.
- * DTNA & FGD Mgmt. will review any/all exceptions and make a mutual equitable decision.

Check your standings at http://hookedonfleetguard.incentive-zone.com

Who Qualifies to Win

- Top 7 Dealer Outside Parts Sales
- Top 7 Dealer Sales/Parts Mgrs.
- Top 4 DTNA District Parts Mgrs.
- Top 4 Fleetguard Territory Mgrs.
- Top 2 Performing Dealers Leadership
- Top DTNA NAM

- Top FGD NAM
- Top DTNA Regional Director
- Top FGD Division Manager

fleetguard.com MB37122 ©2024

Fleetguard Territory Managers should report recorded business to David Bledsoe and log in Salesforce, under Opportunity: Hooked on FGD For full contest details, please contact your Fleetguard Territory Manager All qualifying fleets will be validated by DTNA and Fleetguard Management

Last updated: Monday, 22 April 2024 12:00 PM



Copyright © Daimler Truck North America LLC. <u>Privacy Statement, Legal Notices and Terms (https://daimler-trucksnorthamerica.com/privacy-policy)</u>.

All rights reserved. Daimler Truck North America LLC is a Daimler Truck North America LLC is a Daimler (http://www.daimler.com/) company.

